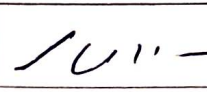
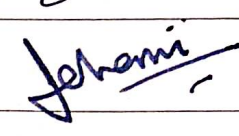
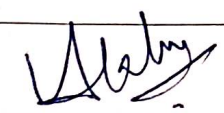
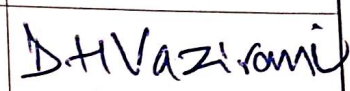
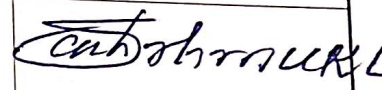
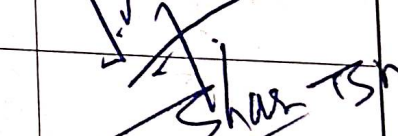
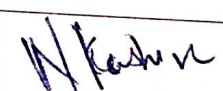
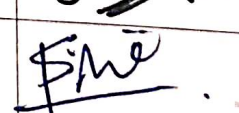
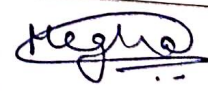
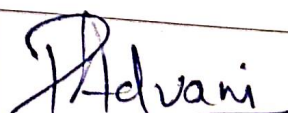
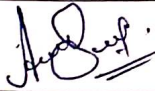
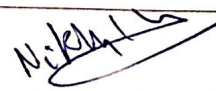


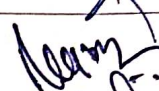
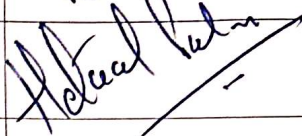
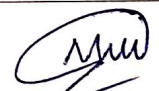
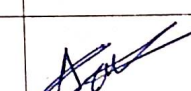
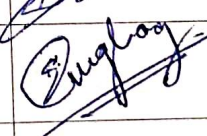
VES Business School

IQAC Meeting Attendance Sheet, Date : 16th November 2024

2024-25

Sr.No	Name	Designation	IQAC Designation	Attendance
1	Shri. Suresh Malkani	VES Trust Representative	VES President	
2	Shri. Rajesh Gehani	VES Trust Representative	VES Secretary	
3	Dr. Prakash Lulla	VES Trust Representative	VES Trust Member	
4	Mr. Vijay Talreja	VES Trust Representative	VES Trust Member	
5	Ms. Sangeeta Shahani	VES Trust Representative	VES Trust Member	
6	Mr. Deepak Vazirani	VES Trust Representative	VES Trust Member	
7	Mr. Bharat Ajwani	VES Trust Representative	VES Trust Member	
8	Dr. Sachin Deshmukh	Director	Chairman	
9	Dr. Debjani Banerjee	Associate Dean Member Secretary International Affairs	Member Secretary IQAC	
10	Dr. Sandeep Bhardwaj	Dean Academics	Member	
11	Dr. Brijesh Sharma	Associate Dean Academics & General Management	Core Member	
12	Dr. Pranjal Muley	Associate Dean BA, Examination controller	Core Member	
13	Dr. Neerja Kashive	Associate Dean HR, Head Research	Member	
14	Prof. Nikita Ramrakhiani	Assistant Professor	Core Member	
15	Dr. Sushma Patil	Head NBA Accreditation, Associate Dean Operations	Member	
16	Ms. Megha Singh	Manager Accreditation & IQAC	Member	
17	Ms. Pooja Advani	Executive Administration & Accreditation	Member	
18	Mr. Niraj Mishra	Social Contributor	Member	

19	Mr. Gautam Rangras	Alumni Representative	Member	
20	Mr. Sagar Ahuja	Alumni Representative	Member	
21	Mr. Anil Singh	Alumni Representative	Member	
22	Nikunj Majithia	Alumni Representative	Member	
23	Mr. Pawan Kumar	Alumni Representative	Member	
24	Mrs. Neelam Dubey	Parent	Member	
25	Mr. Dinesh Narayan Dubey	Parent	Member	
26	Mr. Arup Kumar Patnaik	Parent	Member	
27	Mr. Rakesh Kalekar	Parent	Member	
28	Ms. Geeta Bhist	Parent	Member	
29	Mr. Sanjay Biswas	Industry Representative	Member	
30	Ms. Divya Dixit	Industry Representative	Member	
31	Dr. Pramod Rajput	Industry Representative	Member	
32	Mr. Murali Raman	Industry Representative Financial Consultant, Teaching, Ex CFO	Member	
33	Mr. Sanjay Shrivastaava	Industry Representative	Member	
34	Mr. Sandeep Desai	Industry Representative	Member	
35	Mr. Sunil Khajuria	Industry Representative CHRO of Covaccis	Member	
36	Ms. Gauri Das	Industry Representative SVP and Head HR - India Factoring and Finance Solutions Pvt Ltd	Member	
37	Grijesh Srivastav	Head - Solutions Architect - Reliance Jio	Member	
38	Nikhil Gadodia	Times Group Agilysis Global	Member	

39	Mr. Nandkishor Narawade	Assistant Registrar	Member	
40	Mr. Rajesh Jamwal	Placement & Corporate Relations	Member	
41	Ms. Hetal Palan	Assistant Director - Branding, Marketing & Student Relations	Member	
42	Ms. Supriya Phatkare	Assistant Librarian	Member	
43	Ms. Pratibha Choudhary	Student Representative PGDM Batch 2023-25	Member	
44	Mr. Sandesh Khandelwal	Student Representative PGDM Batch 2023-25	Member	
45	Ms. Sejal Yadav	Student Representative PGDM Batch 2023-25	Member	
46	Mr. Atharva Bhawe	Student Representative PGDM Batch 2023-25	Member	
47	Ms. Prachi Bhatia	Student Representative PGDM Batch 2023-25	Member	
48	Mr. Soham Chheda	Student Representative PGDM Batch 2023-25	Member	
49	Ms. Mahek Luthria	Student Representative PGDM Batch 2024-26	Member	
50	Mr. Shreyansh Sethiya	Student Representative PGDM Batch 2024-26	Member	
51	Mr. Rahul Kalekar	Student Representative PGDM Batch 2024-26	Member	
52	Ms. Sakshi Ghag	Student Representative PGDM Batch 2024-26	Member	
53	Ms. Divya Joshi	Student Representative PGDM Batch 2024-26	Member	
54	Mr. Sairaj Kadam	Student Representative PGDM Batch 2024-26	Member	

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VES Business School
Minutes of the meeting-IQAC (Quarter I)
16th November 2024, (Saturday)
Time: 10 am onwards,

Agenda 1

A) International admissions status and plan of action-

Dr. Debjani Bannerjee presented MOUs with foreign universities and necessary collaborative actions. **Ms. Hetal Palan** discussed the plan for international admissions while deciding the eligibility for international students.

On that note, the governing members of the trust suggested that-

- Preference should be given to Sindhi students from minority communities in Pakistan
- As English is not our first language, IELTS/TOEFL examinations should not be considered for eligibility.
- GMAT/MH CET score will only be considered as an entrance test

Dr. Sachin Deshmukh suggested that The international exchange program with a Malaysian university (25 students) can significantly draw prospective international students.

Students will be selected based on **academic performance and merit**, ensuring that only the best candidates are chosen. This approach leverages strategic partnerships (like exchange programs and insurance) and operational enhancements (like expanding seat capacity and using commission-based agencies) to make the institution more attractive to international students while strengthening its accreditation process.

B) International Accreditation-

Dr. Debjani Madam highlighted the following points-

Key Considerations for AACSB International Accreditation are:

- **Food Quality** refers to the standard of dining or catering at the institution, possibly linked to student satisfaction or international standards.
- The **quality and output of academic research** will be a critical factor in the

accreditation process.

- Financial status focuses on the institution's **financial health and sustainability** as the **major aspects of gaining AACSB accreditation**.
- Once AACSB accreditation is approved, the institution will be assigned a **mentor for guidance**.

Suggestions from Key Individuals

- Dr. Debjani suggested that an Indian mentor be appointed for AACSB accreditation. This is seen as a cost-saving measure.
- As per Dr. Sachin sir's suggestion, PG seat capacity should be increased to 300 and allocate 45 seats for international students, boosting the institution's appeal and enhancing its international presence.
- Mr. Rajesh Gehani sir suggested that The New India Insurance should be connected to offer insurance in Indian Rupees for international students, simplifying the process and making it more affordable for students from abroad.
- It was suggested that marketing agencies should be appointed to help with international admissions.
- These agencies can be hired on a commission basis, allowing the institution to keep costs variable while reaching a wider audience.
- The agencies can assist with spreading awareness of the institution's offerings to international students, especially in potential international markets.

Agenda 2- Academic audit suggestions

Dr. Sushma Patil presented the suggestions from auditors on academic audit 23-24 held on 3rd September 2024 and discussed them in detail with the trustees.

Agenda 3- Live projects and training requirements from the Navy

Dr. Brijesh Sharma explained the following points regarding live projects and training requirements from the Navy,

- Navy seats will be provided in autonomous colleges under VES trust.
- There will not be any special discounts available for any minorities.
- Only 5% of seats will be reserved for students coming from a Navy background

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- Eligibility for the Navy students is yet to be determined by the officials
- MoU needs approval.
- Mr. Rajesh Gehani Sir, suggested that in the future, do not sign any long-term contracts. According to him, we can go for a one-month contract period to understand the client well to connect for long-term relations
- There will be no arbitration clause added

Agenda 4- Status of experiential learning of the first semester-

Dr. Sandip Bharadwaj and Dr.Sushma Patil presented the status of experiential learning.

Mr. Sandeep Desai, an industry expert, suggested that 15 days of tenure for a project will only give students an overview of the company.

It is discussed that small projects are given to improve students' knowledge and communication.

Agenda 5-Open Distance Learning (ODL) Status-

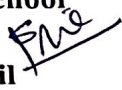
Details of ODL were presented by **Dr. Sandip Bharadwaj**, emphasizing the details of the course structure, technology partner, and requirements of resources.

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Further Suggestions by the committee members:

- The placement department should try for higher CTC in the AY 2024-25.
- The institute should stay current with the market's skills and train students accordingly.
- The presence and connectivity should be improved via social platforms.
- Students should drive the social media.
- The industries and companies should be promoted on our social media platforms
- Industry professionals should be invited more for interactions.
- The marketing department concluded that it should have a dedicated social media team.

Dr. Sachin Deshmukh
Chairman, IQAC,
VES Business School


Dr. Sushma Patil
Member Secretary, IQAC
VES Business School